



JBA CALIFORNIA FORUM

"A Measured Economic Recovery"

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Wednesday, March 17, 2010



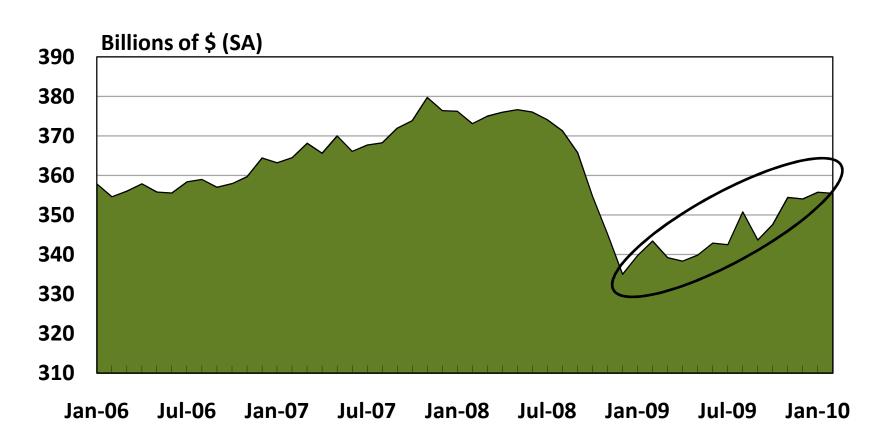


Positive Trends





U.S. Retail Sales

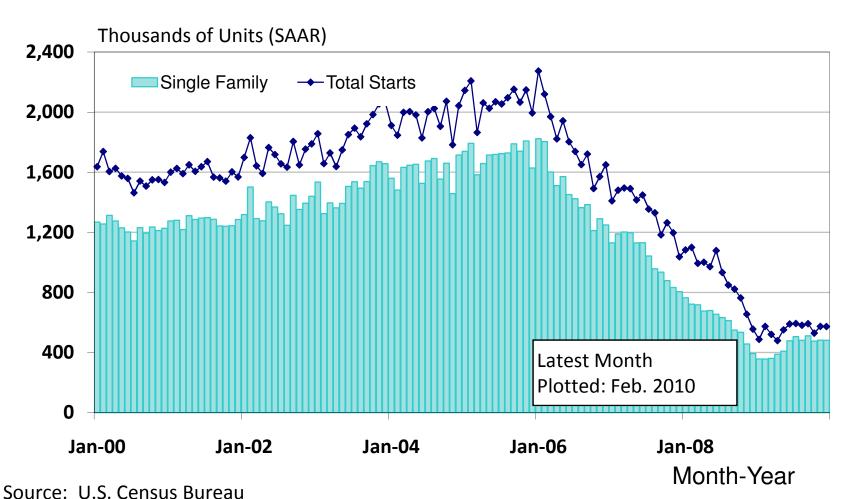


Source: U.S. Census Bureau





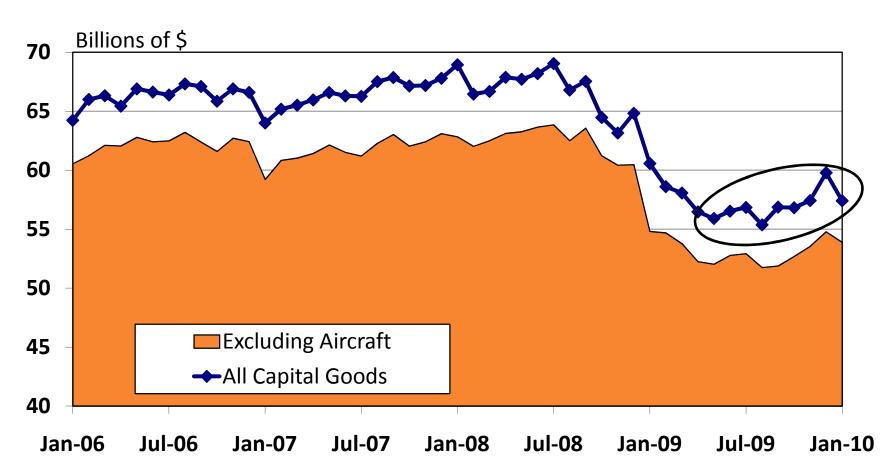
U.S. HOUSING STARTS







Nondefense Capital Goods Shipments



Source: U.S. Census Bureau



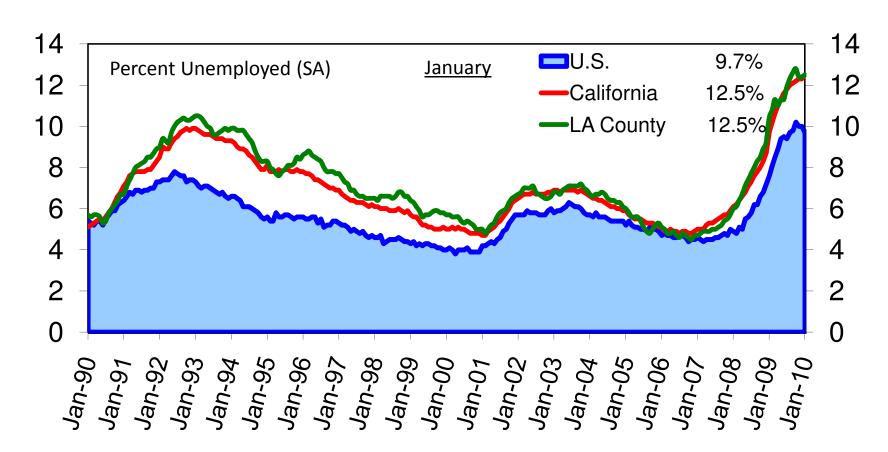


But there are Concerns...





JOBLESS RATES AT HIGH LEVELS



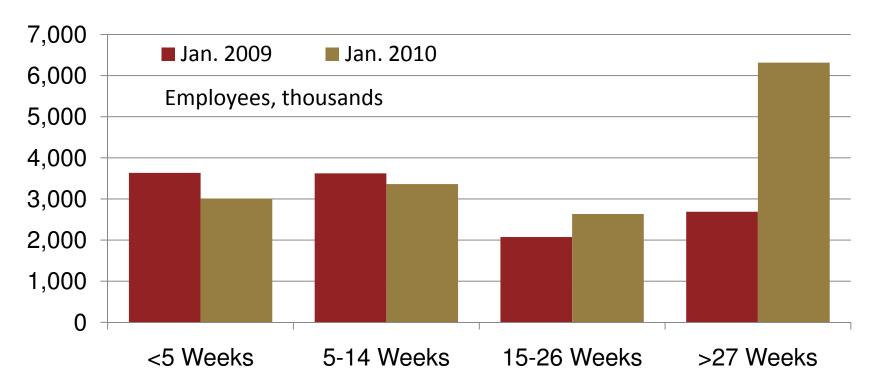
Sources: BLS, CA EDD





Characteristics of the Unemployed

Unemployed persons by duration of unemployment, seasonally adjusted

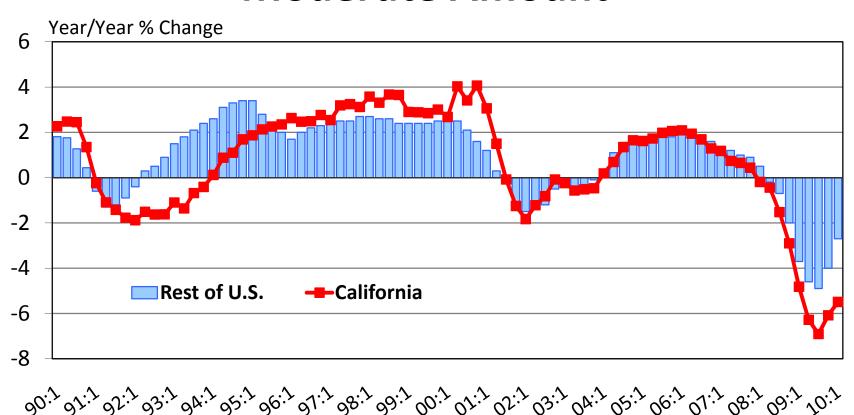


Sources: Bureau of Labor Statistics





Job Counts Still Dropping...but at a More Moderate Amount



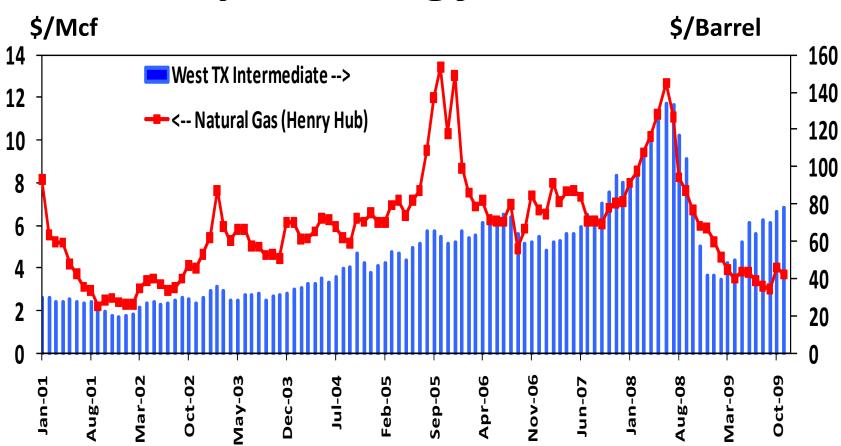
Year: Quarter

Sources: Bureau of Labor Statistics, CA EDD





Spot Energy Prices

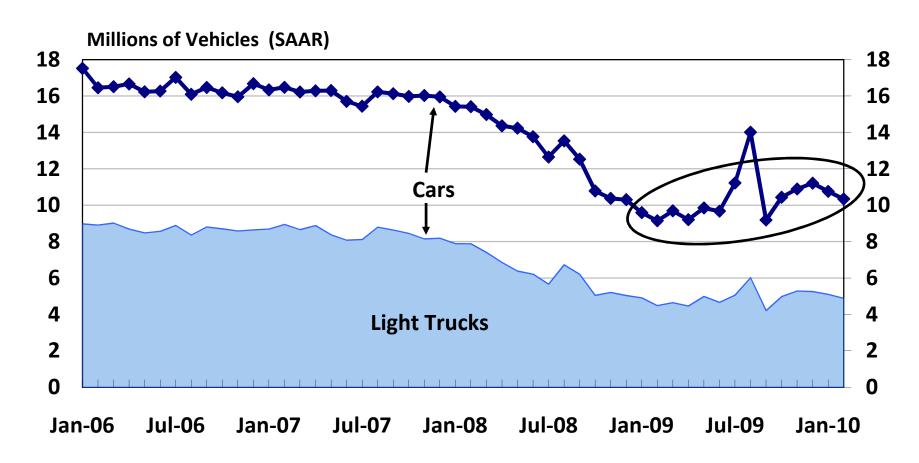


Sources: EIA, Federal Reserve (St. Louis)





U.S. Light Vehicle Sales

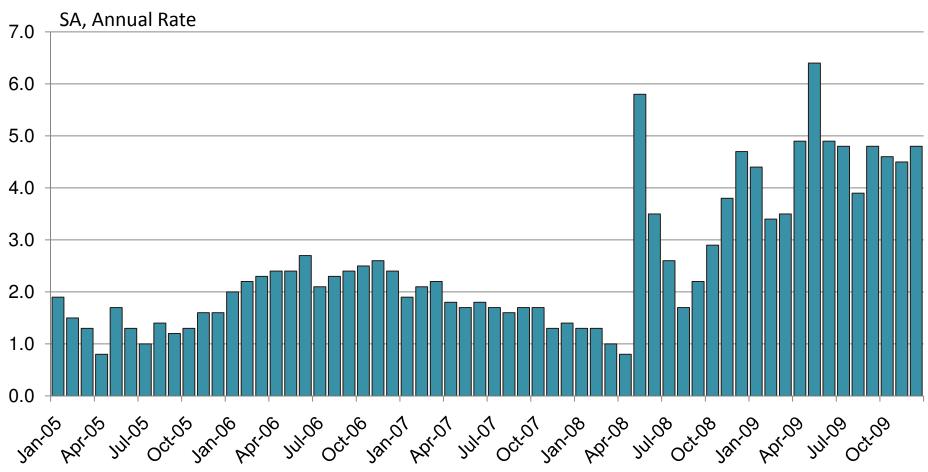


Source: U.S. Bureau of Economic Analysis





U.S. Personal Savings Rate

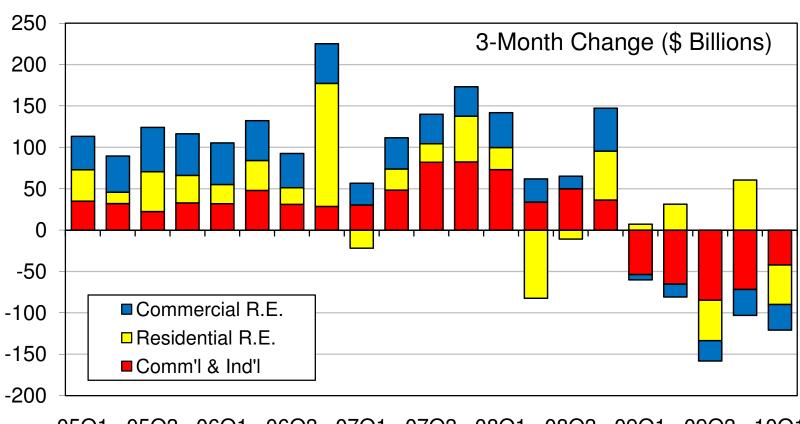


Source: U.S. Department of Commerce, Bureau of Economic Analysis (BEA)





Commercial Bank Loans



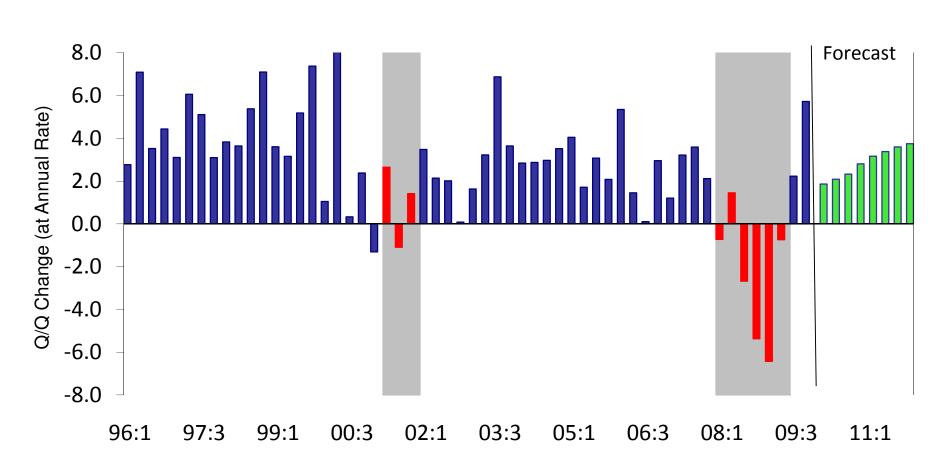
05Q1 05Q3 06Q1 06Q3 07Q1 07Q3 08Q1 08Q3 09Q1 09Q3 10Q1 End of Quarter (p)

Sources: Federal Reserve





U.S. ECONOMIC GROWTH

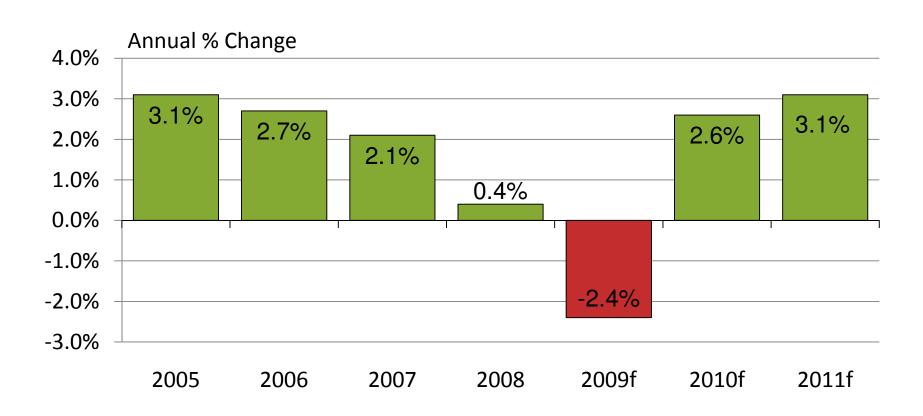


Sources: Bureau of Economic Analysis, forecast by LAEDC





U.S. GDP Annual Growth

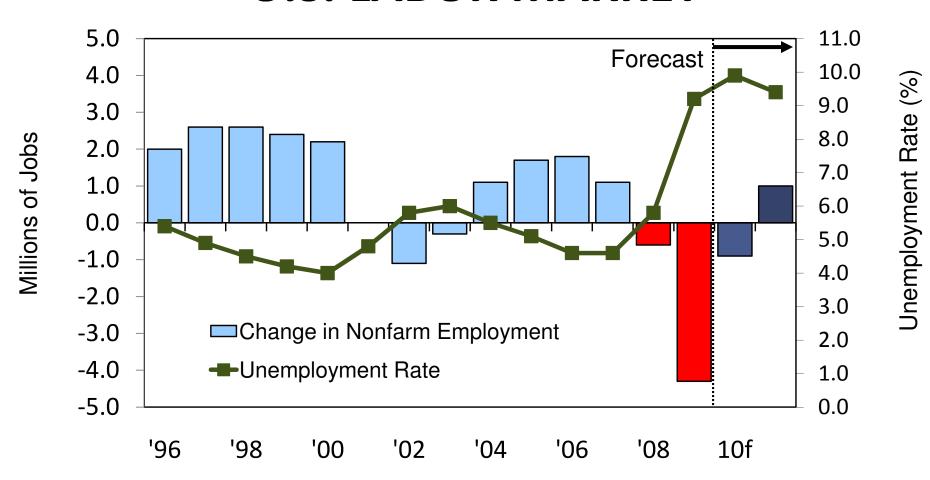


Source: Bureau Economic Analysis, forecasts by LAEDC





U.S. LABOR MARKET



Sources: Bureau of Labor Statistics, forecasts by LAEDC





Risks for the Economy

- Financial Fragility
- Credit Crunch
- Can the Housing Sector "Fly Solo"?
- Consumer/Business Confidence Still Weak



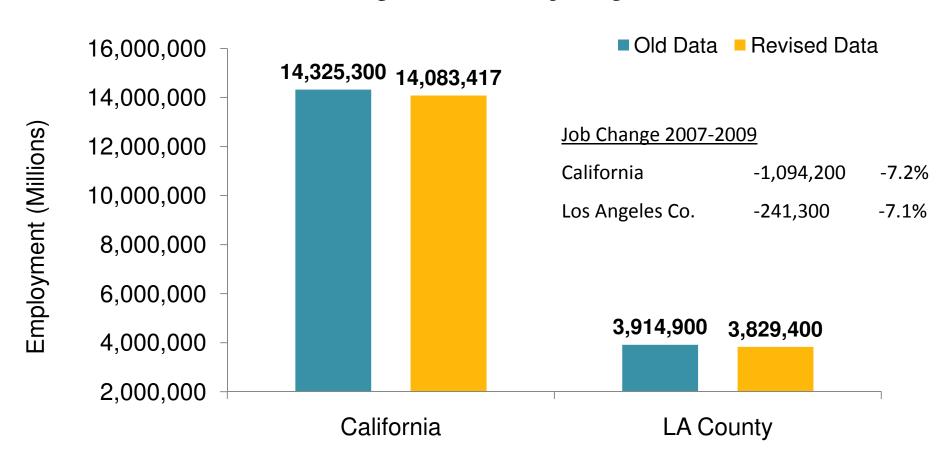


A Re-Write of Local History





Revised 2009 Nonfarm Employment Numbers

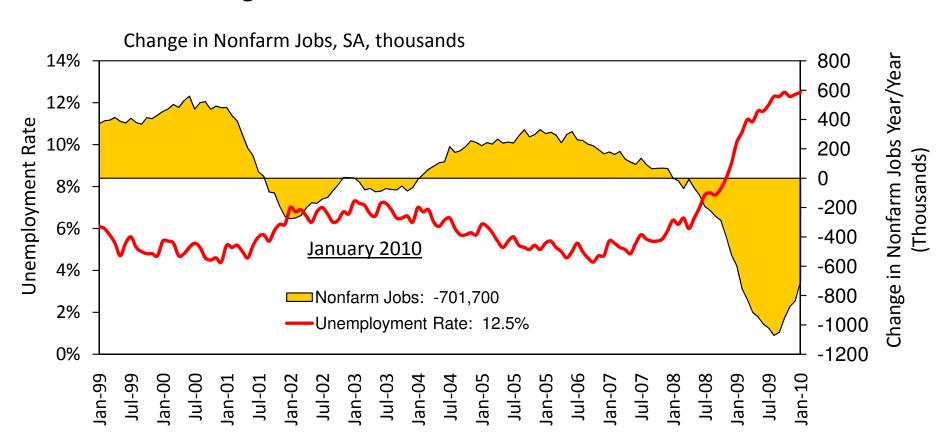


Source: Employment Development Department





California Fundamentals

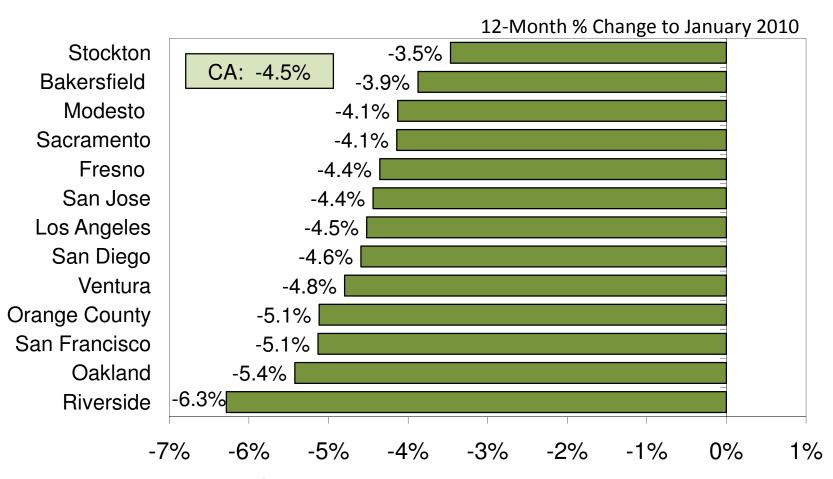


Source: California Employment Development Dept.





Job Trends by Metro Area

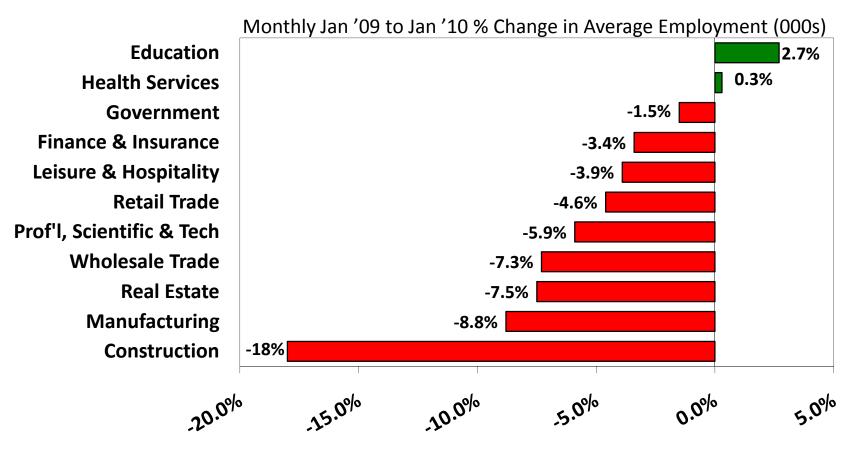


Sources: CA EDD, Labor Market Information Division





California Industry Winners and Losers

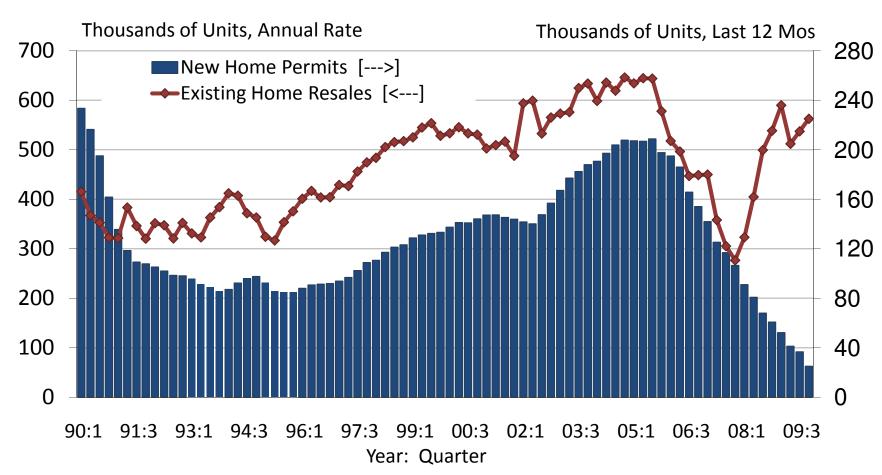


Source: California Employment Development Dept.





California Housing Market

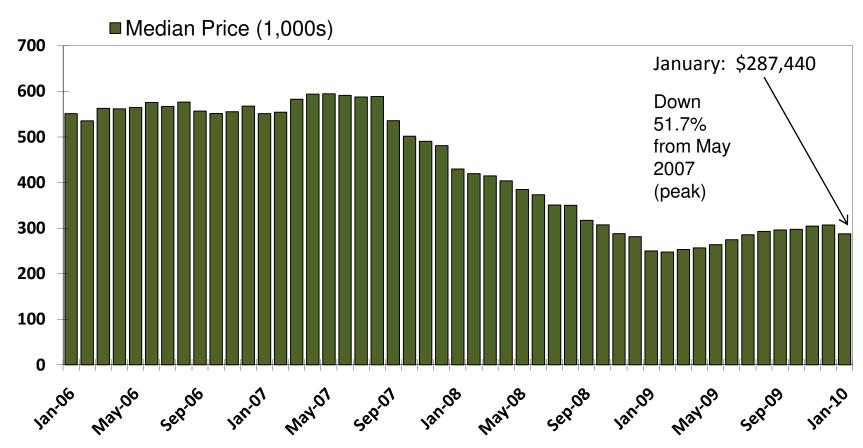


Sources: U.S. Census Bureau, California Association of Realtors





California Median Home Price



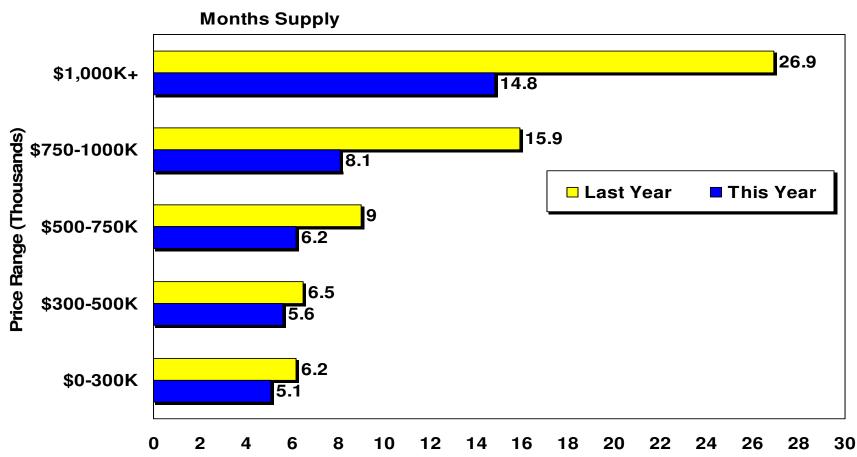
Source: California Association of Realtors





Unsold Inventory By Price Range

California - Existing Homes January 2010 vs. January 2009



SOURCE: California Association of REALTORS®





Office Vacancy Rates Around California (4th Quarter 2009)

Oakland/East Bay	17.0%
San Francisco/Peninsula	19.9%
San Jose	19.0%
Sacramento	20.3%
Los Angeles	16.0%
Orange County	19.9%
Inland Empire	23.6%

Source: Grubb & Ellis





Industrial Vacancy Rates Around California (4th Quarter 2009)

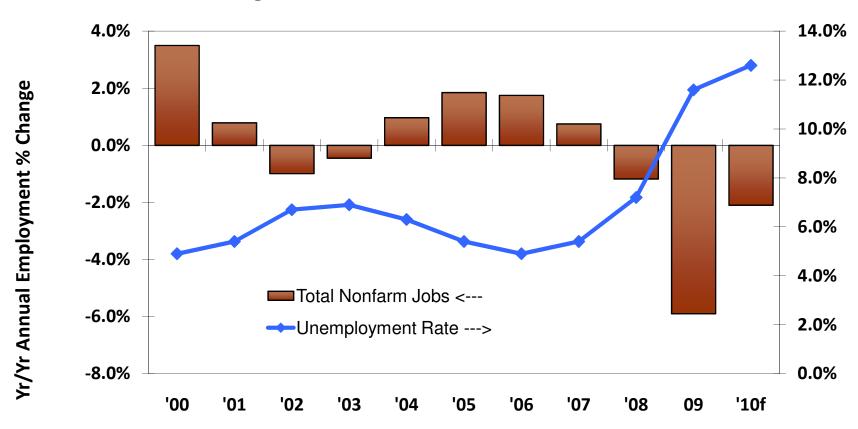
Oakland/East Bay	4.6%
San Jose	13.8%
Sacramento	12.1%
Los Angeles	3.3%
Orange County	6.7%
Inland Empire	12.5%

Source: Grubb & Ellis





California Fundamentals



Source: EDD Labor Market Information Division; forecast by LAEDC





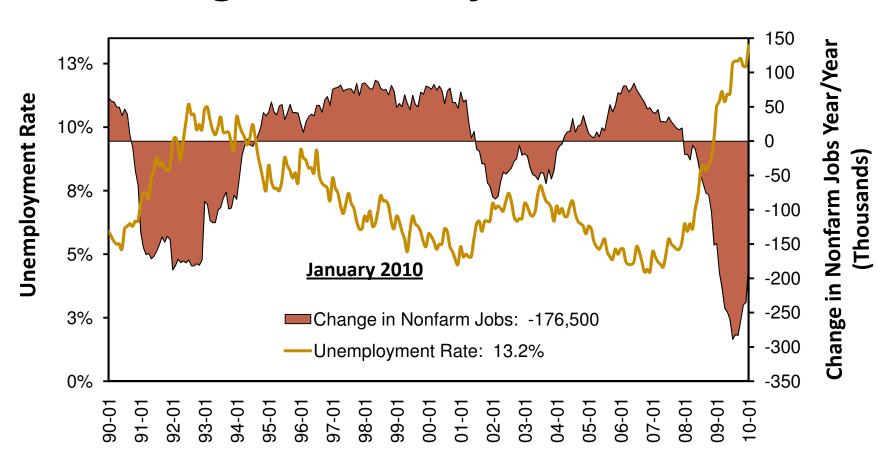
Risks for the California Economy

- ➤ On-going state budget problems. Impact on local governments & redevelopment agencies
- ➤ Unfriendly business environment business recruiters are busy
- > Water
- **>** Transportation
- > Environmental Regulations





Los Angeles County Fundamentals



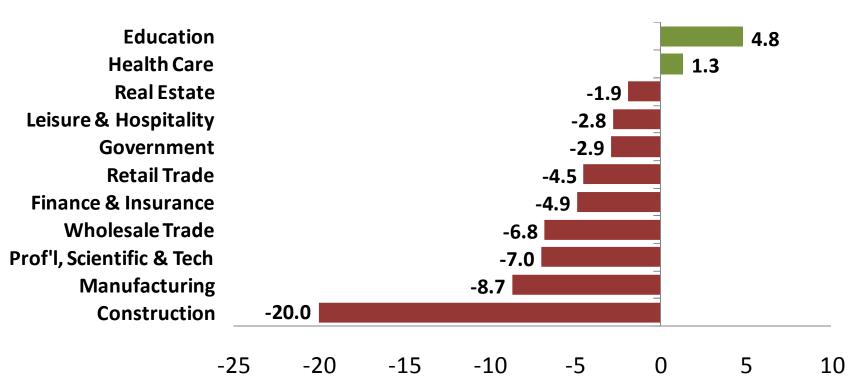
Source: California Employment Development Dept.





Industry Winners & Losers in Los Angeles County

<u>Change in Employment Jan 09 – Jan 10; Jobs Thousands</u>

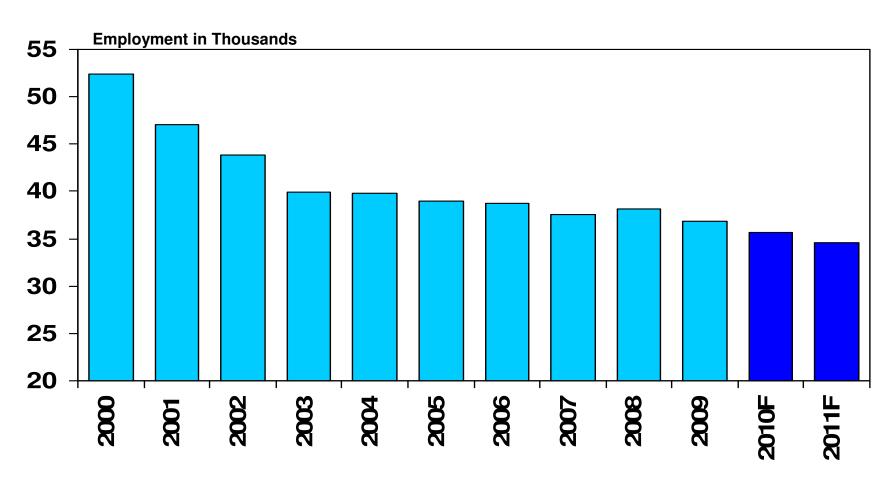


Source: California Employment Development Department





LA County Aerospace Industry

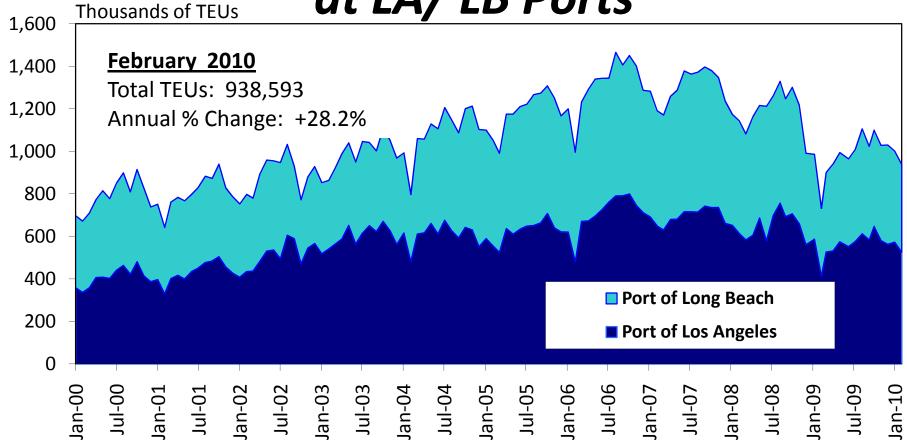


Source: CA EDD, LMID; forecasts by LAEDC





TOTAL CARGO HANDLED at LA/LB Ports

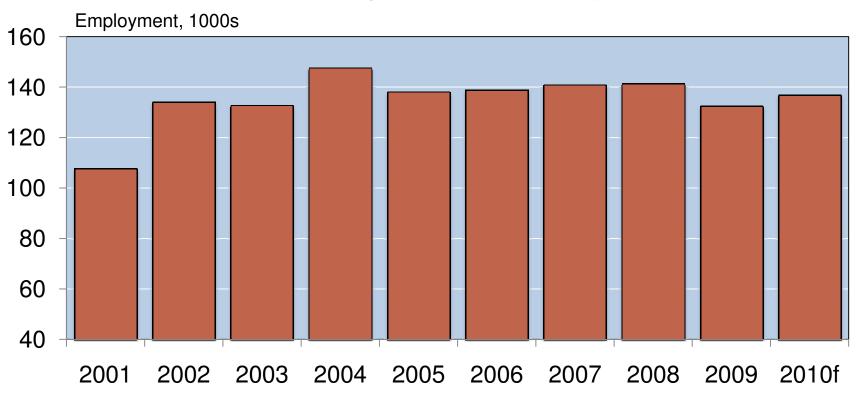


Sources: Ports of Los Angeles & Long Beach





Entertainment Industry Employment in Los Angeles County

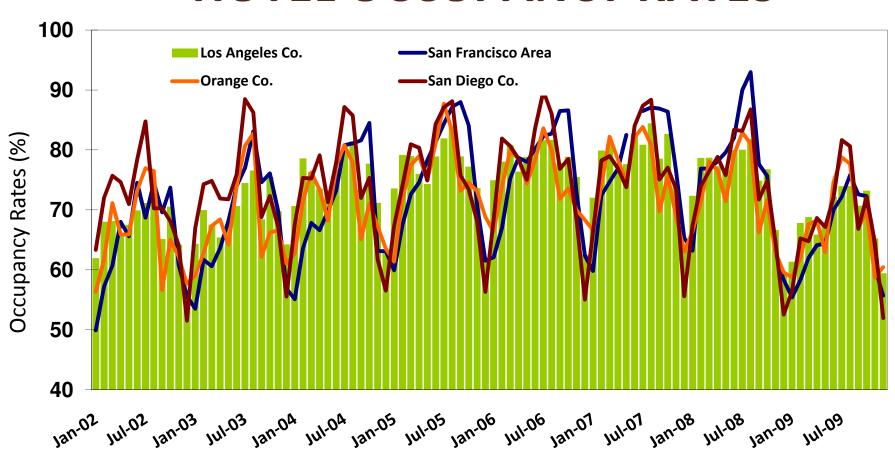


Source: EDD LMID ES202; forecast by LAEDC





HOTEL OCCUPANCY RATES

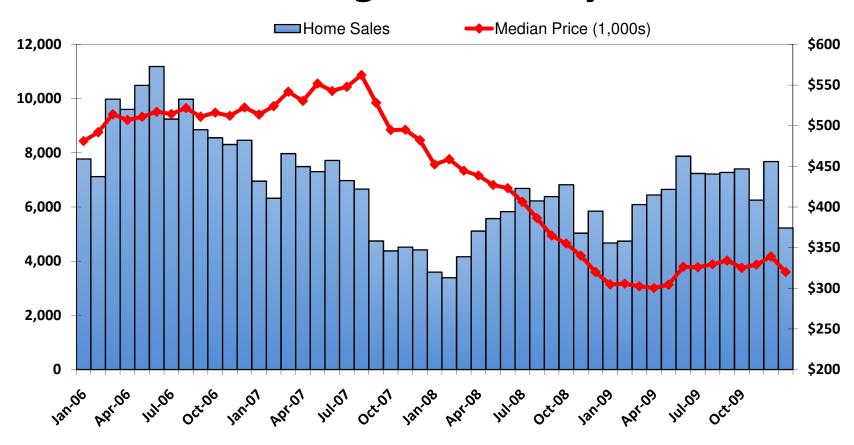


Source: PKF Consulting





Existing Home Sales & Median Price Los Angeles County

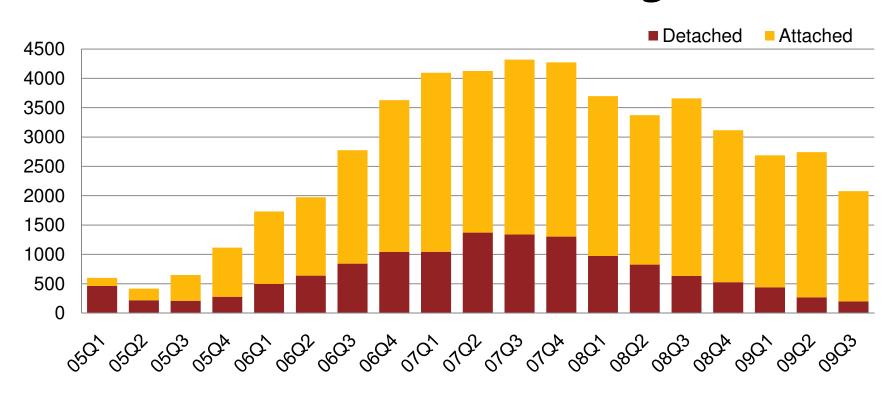


Source: DataQuick





Los Angeles County Unsold New Housing

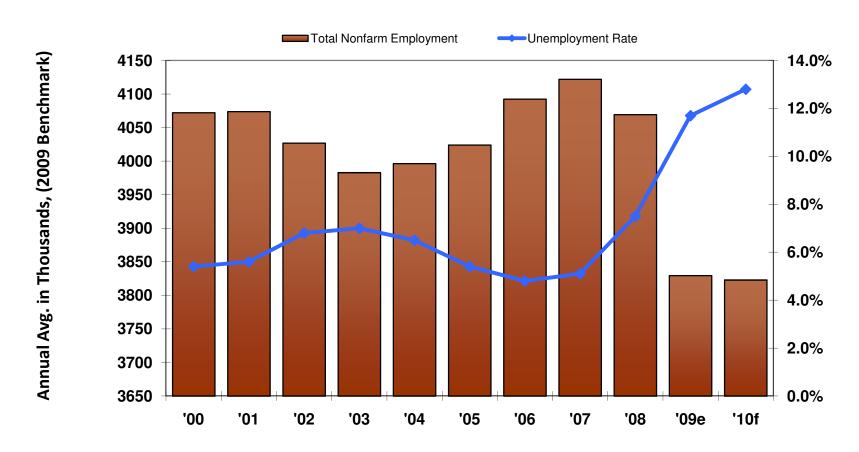


Real Estate Research Council





Los Angeles County Fundamentals



Source: EDD Labor Market Information Division; forecast by LAEDC





Summing it up...the BAD news

- Residential still soggy
- Commercial real estate all but dead
- More retail closures
- Bank lending remains difficult
- Small-to-medium sized firms still cautious
- Local government finance





Summing it up...the GOOD news

- •International trade up modestly
- Motion picture/TV production up
- Tourism gets a bump from new hotel
- More C-17 orders, but...
- Infrastructure work: LAX, 405, Orange & Expo Lines
- Some public construction: LAX, LGB, SNA, SDM
- Population still growing





2010 Will Be an Interesting Year

- **April** Census of population....will we get a good count?
- June Mid-year congressional elections..will the jobless recovery hurt?

November

- Governor's election
- A bunch of initiatives and some could be dangerous

THANK YOU and STAY INFORMED

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The Economic Data Global Express

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This Week's Headlines

November Jobs Report Not Encouraging

<u>County & State</u> <u>Unemployment Rates Rise in</u> Hovember

October Hotel Number's Good

Provious Wook's Headlines

Median Home Prices
Container Humbers

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November Jobs Report Not Encouraging

The November report from the California Employment Development Department continued to point to a slowing economy. Just 900 jobs were created from October to November (ecasonally adjusted). The September-to-October decline was revised down to 13,500 jobs.

County & State Unemployment Rates Rise in November

The California Employment Development Department (EDD) released November unemployment estimates last week. Seasonally adjusted, the Los Angeles County unemployment rate was 5.3%, up from 5.1% in both October and September, and up from 4.4% a year earlier. November was the sixth consecutive month that the County's unemployment rate increased over the year. >> full article

October Hotel Numbers Good

The October data from PKF Consulting revealed a still healthy hotel sector in Scuthern California. In Los Angeles County, the occupancy rate was 32.7% compared with 73.9% last year. Better ye., the average cally room rate (ADR) rose by 11.7% to \$133.05.

>> full article